# **2024 MSC SPONSORSHIP OPPORTUNITIES**

[ YEAR AT A GLANCE ]



MEMBER MEETING ]

|  | \$4,000 | \$3,000                  | \$2,000                             | \$1,500          | \$1,250      | \$750      |
|--|---------|--------------------------|-------------------------------------|------------------|--------------|------------|
| SPONSORSHIP                                  | LEAD*   | NETWORKING<br>RECEPTION* | NETWORKING<br>BREAKFAST<br>OR LUNCH | WELCOME<br>GIFT* | REFRESHMENTS | SUPPORTING |
| Company remarks**                            | X       | x                        |                                     |                  |              |            |
| Recognition by Chair/President**             | X       | x                        | x                                   | x                | x            | X          |
| Logo on promotion/registration/<br>signage   | x       | x                        | x                                   | x                | x            | x          |
| Company provided giveaway at registration    | x       |                          |                                     | x                |              |            |
| Company provided giveaway at sponsored event |         | x                        | x                                   |                  |              |            |
| Logo on signage at serving station           |         | x                        | x                                   |                  | x            |            |
| Banner advertisement (virtual meeting only)  | x       |                          |                                     |                  |              | x          |

|  | \$4,000 | \$3,000    | \$3,000          | \$2,000 | \$750 |
|--|---------|------------|------------------|---------|-------|
| SPONSORSHIP  | LEAD*   | RECEPTION* | BEVERAGE<br>CART | I LINCH |       |
| Opening company remarks                                  | X       |            |                  |         |       |
| Recognition by Chair/President**                         | X       | x          | X                | x       | X     |
| Complimentary golf registration(s)                       | 4       | 2          | 1                |         |       |
| Co-present reception awards                              |         | x          |                  |         |       |
| Logo on promotion/registration/signage                   | X       | X          | X                | X       | X     |
| Company provided giveaway at annual meeting registration | x       |            |                  |         |       |
| Company provided giveaway at sponsored event             | x       | x          |                  |         |       |
| Logo on beverage cart                                    |         |            | x                |         |       |
| Logo on signage at serving station                       |         | x          |                  | x       |       |
| Company provided giveaway/activity at designated hole    |         |            |                  |         | х     |

RAINING, NETWORKING INT OR ENERGY SOURCE]

[JUNE GOLF OUTING]

|  | \$1,500  | \$1,000             | \$750             |
|--|----------|---------------------|-------------------|
| SPONSORSHIP  | TRAINING | NETWORKING<br>EVENT | ENERGY<br>SOURCE* |
| 10% discount on company registration                                   | X        |                     |                   |
| Company remarks from podium  | X        |                     |                   |
| Recognition by MSC during event  | X        | X                   |                   |
| Logo on promotion/registration/signage                                 | x        | x                   |                   |
| Company provided giveaway at registration                              | x        | x                   |                   |
| Logo or company provided banner ad included in one Energy Source email |          |                     | x                 |

- \* Exclusive sponsorship (all other opportunities may have multiple sponsors)
- \*\* During General Membership Meeting

### **Sponsorship Guidelines:**

- Sponsorship entitlements are subject to the available in-person or virtual format opportunities.
- Companies may not sponsor the same opportunity for multiple events until after December 31, 2023.
- The MSC has the right to deny sponsorship to a competing company for the same opportunity.
- Membership must be in good standing prior to sponsorship fulfillment.

# HIGHLIGHT YOUR COMPANY

Sponsorship commitments of 15K or more will receive 10% off the total amount (excludes SHALE INSIGHT® and must be completed in one transaction).

For sponsorship bundles, customization and questions, please contact Robert Petrilli, Vice President of Finance, Administration and Events at rpetrilli@marcelluscoalition.org or 412-706-5173.



# SHALE INSIGHT® 2024 SPONSORSHIP OPPORTUNITIES MARCELLUS SHALE COALITION | 400 MOSITES WAY, SUITE 101 | PITTSBURGH, PA 15205

For sponsorship customization and questions, please contact Robert Petrilli, Vice President of Finance, Administration and Events at rpetrilli@marcelluscoalition.org or 412-706-5173.

| SPONSORSHIP   | \$30,000 | \$20,000 | \$15,000 | \$10,000 | \$7,500 | \$5,000 |
|---|----------|----------|----------|----------|---------|---------|
| Sponsorship of one of the following:  • General Session Keynote Address  • General Session Panel**  | х        |          |          |          |         |         |
| Introductory remarks from podium  | Х        |          |          |          |         |         |
| One booth (up to 20' x 20') in Exhibit Area   up to a \$13,000 value  | X        |          |          |          |         |         |
| Twelve (12) full conference registrations   up to a \$10,200 value  | X        |          |          |          |         |         |
|   |          |          |          |          |         |         |
| Recognition as a sponsor of SHALE INSIGHT® 2024 and company logo on the following:  • Conference Website with Link to Sponsor Website  • General Session Sponsor Loop  Recognition as a sponsor of SHALE INSIGHT® 2024 and company logo on the following:  • Conference Entrance Sign  • Signage  • Conference Mobile App   | x        | x        | x        | x        | X       | x       |
| Special sponsor registration rate of \$525 for additional company reps.   | Х        | Х        | X        | Х        | Х       | Х       |
| Sponsorship of one of the following:  • General Session Luncheon   Wednesday or Thursday (Includes opportunity for company rep. to provide remarks at sponsored luncheon)  • Lead   Networking Reception in Exhibit Area   Wednesday (Includes opportunity for company rep. to provide remarks at afternoon general session)  • Lead   Welcome Reception   Tuesday (Includes signature drink) |          | x        |          |          |         |         |
| One booth (up to 10' x 20') in Exhibit Area   up to a \$6,500 value   |          | X        |          |          |         |         |
| Eight (8) full conference registrations   up to a \$6,800 value   |          | X        |          |          |         |         |
| Sponsorship of one of the following:  • University Research Showcase (Includes opportunity for company rep. to provide remarks at general session)  • Conference Mobile App  • Welcome Signage  • Pre- and On-Site Conference Registration  • Exhibit Signage   |          |          | х        |          |         |         |
| One 10' x 10' booth in Exhibit Area   up to a \$3,250 value   |          |          | Х        |          |         |         |
| Five (5) full conference registrations   up to a \$4,250 value  |          |          | Х        |          |         |         |
| Sponsorship of one of the following:  • Breakfast in General Session   Wednesday or Thursday  • Refreshment Breaks  • Window Branding*.**  • Welcome Gift* and Hotel Room Key  • Conference Name Badge  • Conference Registration Welcome Gift*  • Bottled Water  |          |          |          | х        |         |         |
| Three (3) full conference registrations   up to a \$2,550 value   |          |          |          | Х        |         |         |
| Sponsorship of one of the following:  • Breakout Session**  • Technology Showcase   |          |          |          |          | x       |         |
| Create session content and facilitate on-site program delivery*   |          |          |          |          | X       |         |
| Two (2) full conference registrations   up to a \$1,700 value   |          |          |          |          | Х       |         |
| Company literature placement at sponsored session*  |          |          |          |          | Х       |         |
| Sponsorship of one of the following:  • Supporting   Tuesday Welcome Reception**  • Supporting   Wednesday Networking Reception in Exhibit Area**  • Conference Website Banner Advertisement*  • On-Site Registration iPad Splash Page  • WiFi with Splash Page (subject to availability)  • Speaker Green Room (product placement* and in-room recognition)                                  |          |          |          |          |         | х       |
| One (1) full conference registration   up to a \$850 value  |          |          |          |          |         | X       |

<sup>\*</sup>Sponsor to provide product, item or session; deadlines apply

## **Sponsorship Guidelines:**

Entitlement values are listed at non-member rates. Past-year sponsors will have first right of refusal (excluding crystal and steel levels). Sponsorship approval is at the discretion of the MSC.

<sup>\*\*</sup> Multiple opportunities available

## **2024 MSC SPONSORSHIP APPLICATION**

MARCELLUS SHALE COALITION | 400 MOSITES WAY, SUITE 101 | PITTSBURGH, PA 15205



## SPONSORSHIP LEVEL

Please choose the preferred event, list the event month or title (if applicable), and check the desired sponsorship level.

| MEMBER MEETING Mont                | h:                                |                                 |                         |                                |                              |  |  |
|------------------------------------|-----------------------------------|---------------------------------|-------------------------|--------------------------------|------------------------------|--|--|
| Lead*<br>\$4,000<br><b>©</b>       | N                                 | etworking Recep<br>\$3,000<br>• | otion*                  | Networking Breakfast or Lunch: |                              |  |  |
| Welcome Gift*<br>\$1,500<br>•      |                                   | Refreshment<br>\$1,250<br>•     | s                       | Supporting<br>\$750<br>•       |                              |  |  |
| JUNE GOLF OUTING                   |                                   |                                 |                         |                                |                              |  |  |
| Lead*<br>\$4,000<br><b>O</b>       | Reception*<br>\$3,000<br><b>O</b> | \$3,000                         |                         | Lunch<br>\$2,000<br>•          | Hole<br>\$750<br>•           |  |  |
| TRAINING, NETWORKING E             | VENT, OR ENERGY                   | SOURCE                          |                         |                                |                              |  |  |
| Training**<br>\$1,500              |                                   | Networking Ev<br>\$1,000        | ent                     | Energy Source*<br>\$750        |                              |  |  |
| <b>O</b><br>Event Title/Lo         | ocation:                          | 0                               | R                       | equested Month:                |                              |  |  |
| SHALE INSIGHT® 2024                |                                   |                                 |                         |                                |                              |  |  |
| Platinum<br>\$30,000<br>•          | Gold<br>\$20,000<br><b>©</b>      | \$ilver<br>\$15,000<br>•        | Bronze<br>\$10,000<br>• | Crystal<br>\$7,500<br>•        | Steel<br>\$5,000<br><b>⊙</b> |  |  |
| Sponsored event, session topic, or | ritem:                            |                                 |                         |                                |                              |  |  |

Please complete each field exactly as it should appear on all member related newsletters, event signage, and program.

SPONSOR COMPANY

ADDRESS

CITY \_\_\_\_\_\_ STATE \_\_\_\_\_ ZIP

SPONSOR CONTACT \_\_\_\_\_

TITLE \_\_\_\_\_
PHONE \_\_\_\_\_ EMAIL \_\_\_\_

AUTHORIZED REPRESENTATIVE \_\_\_\_

TITLE \_\_\_\_\_
PHONE \_\_\_\_\_ EMAIL \_\_\_\_

COMPANY AUTHORIZED SIGNATURE DATE MSC AUTHORIZED SIGNATURE DATE

Sponsorship applications will be considered in the order they are received. Upon application approval, the Marcellus Shale Coalition (MSC) will notify the authorized representative.

Please complete, sign and return this application to Robert Petrilli, Vice President of Finance, Administration and Events at rpetrilli@marcelluscoalition.org.

<sup>\*</sup>Exclusive sponsorship (all other opportunities have multiple sponsors)

<sup>\*\*</sup> Contact the MSC for upcoming trainings