

Marcellus Shale: Powering the Nation White House Briefing

January 9, 2018





About MSC

Our Membership

- 200+ diverse members
- Producers, midstream and suppliers

Our Focus

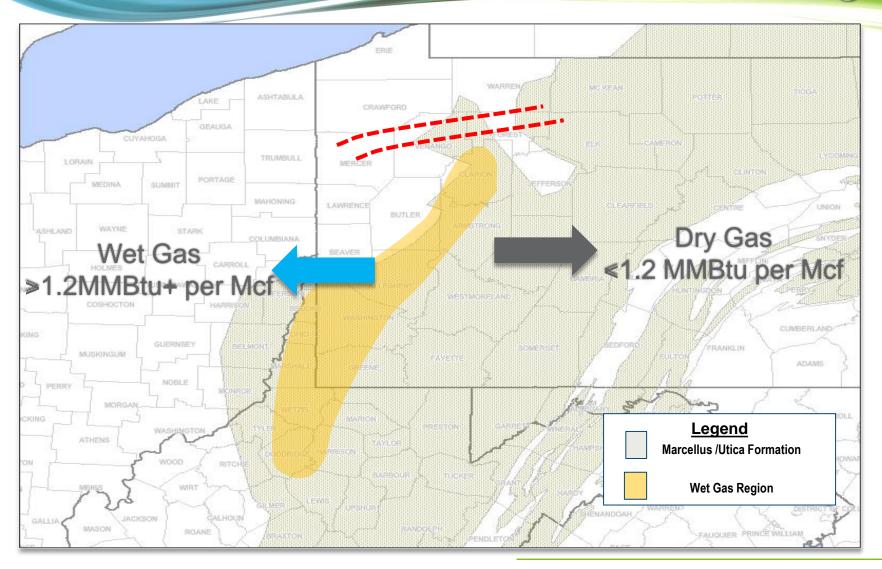
- Long-term development
- End use opportunities
- Addressing landowner and public issues
- Maximizing benefits to secure our region's energy future

More than 95% of the natural gas in Pennsylvania is produced by MSC member companies. Associate
Members are an integral part of the MSC and the industry's robust supply chain.

The MSC Board of Directors consists of 34 major producer and midstream companies in the Appalachian Basin.



Feedstock: "Wet Gas" Region



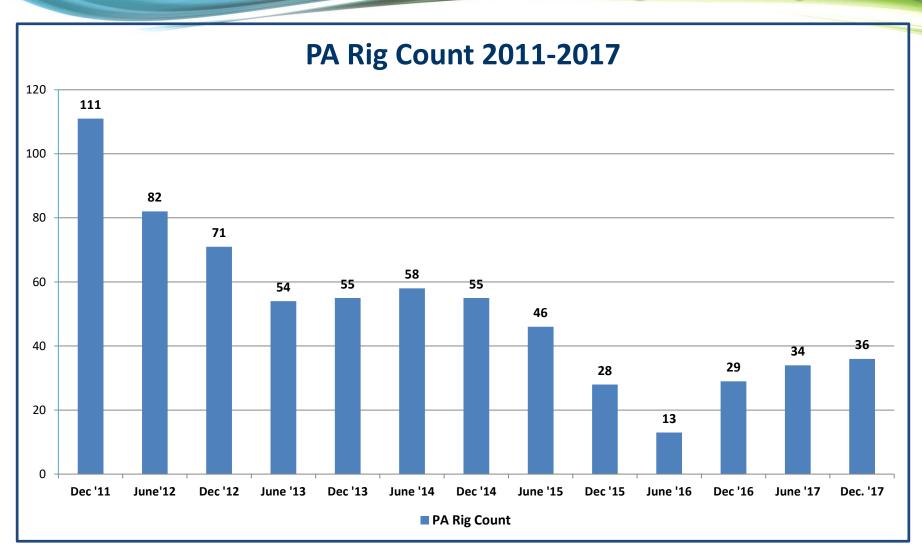


Pennsylvania: A World-Class Player in Shale Gas Production

- 2nd largest natural gas producer in U.S.
- 10,027 unconventional wells*
 - 630 shut in
 - 763 drilling not completed
 - 666 inactive
- Nearly 7,917 producing wells
- 19.2% of total U.S. natural gas production
- 33 of 67 counties with at least 1 producing well



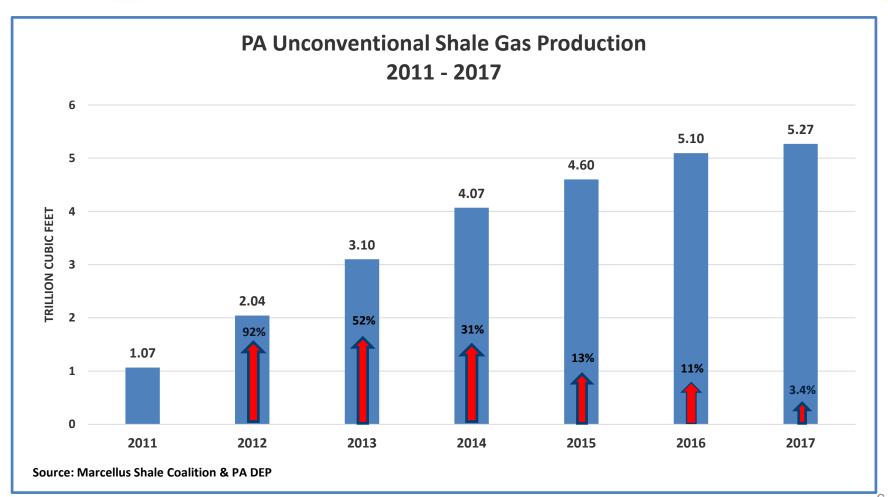
Drilling Activity in PA



Source: Baker Hughes

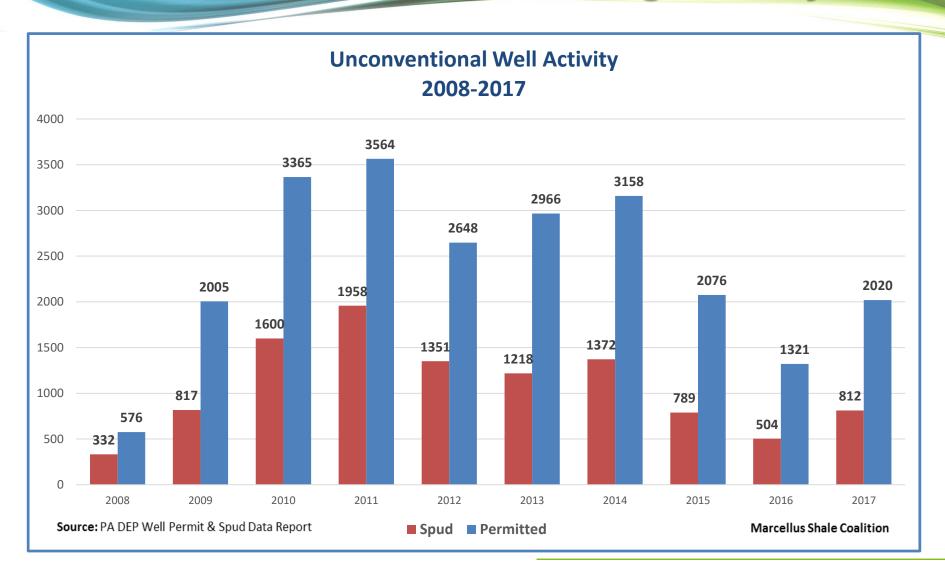


Fueling the Nation





Drilling Activity in PA



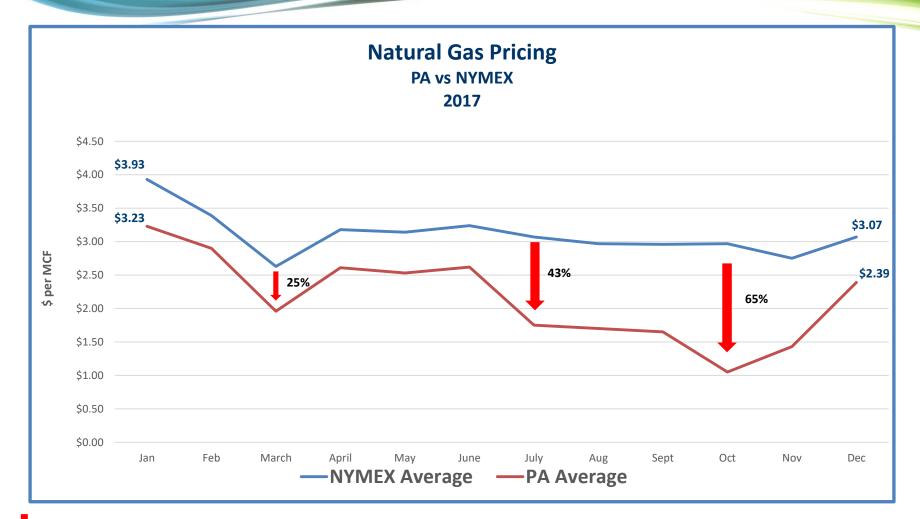


Challenges

- Vital need for Infrastructure
 - 24 FERC projects (Tri-State Area)
 - \$12.9 Billion (PA)
- January 4, 2018 highest ever-recorded North American Natural Gas Price was Observed at Transco Zone 6 – New York \$175/MMBtu
 - Policies that have discouraged or blocked pipeline development into the Northeast are having direct and significant financial impact to all levels of consumers



PA Price Differential

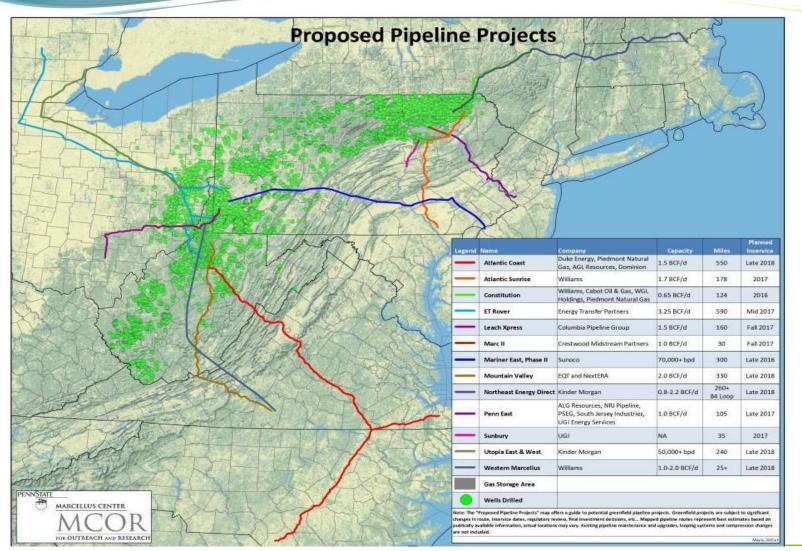


Reduced monthly bidweek price received by PA producers & leaseholders

9



Proposed Pipeline Projects





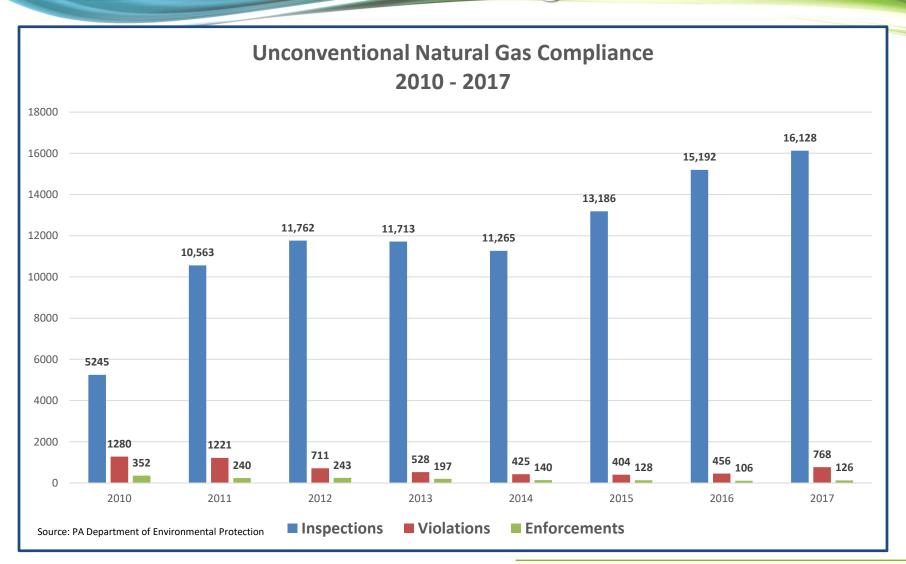
Fueling the Nation

Top Ten Producing Operators by Volume (2016)

Operator	Production (MCF)	
Chesapeake Energy	704,902,247	
Cabot Oil & Gas	685,481,842	
EQT	504,710,429	
Range Resources	474,198,321	
Southwestern Energy	425,883,323	
Chief Oil & Gas	284,361,956	
CNX/Consol	235,853,939	
Rice Energy	207,165,444	
Talisman/Repsol	192,225,939	
Seneca Resources	182,971,613	



Protecting Our Environment





Benefiting Consumers

Lower Prices = Customer Savings

- Wholesale electric prices down 41% since 2008
- Natural gas prices for end-use customers down 57% -81% since 2008
- Average annual savings > \$1,200 per household



Benefiting Consumers

Lower Prices = Customer Savings 2008 - 2016

Utility	PGC Rate / mcf		% Change	Customer Savings
	2008*	2016*	2008-2016	Annual
PECO	\$11.10	\$3.41	- 69%	\$1,384
NFG	\$10.34	\$1.92	- 81%	\$1,516
PGW	\$10.58	\$3.22	- 70%	\$1,325
Columbia	\$10.25	\$3.64	- 64%	\$1,190
Equitable	\$11.81	\$2.72	- 77%	\$1,636
UGI	\$11.79	\$5.06	- 57%	\$1,211
UGI Penn	\$10.66	\$3.72	- 65%	\$1,249
Peoples	\$9.53	\$2.72	- 71%	\$1,226

^{* 1}st Quarter 2008 & PUC-approved rate for 2016

^{*} Residential heating customer using 15 mcf/month



Market Opportunities

Electricity generation, heating

Combined heat and power applications

Light and heavy duty transportation applications

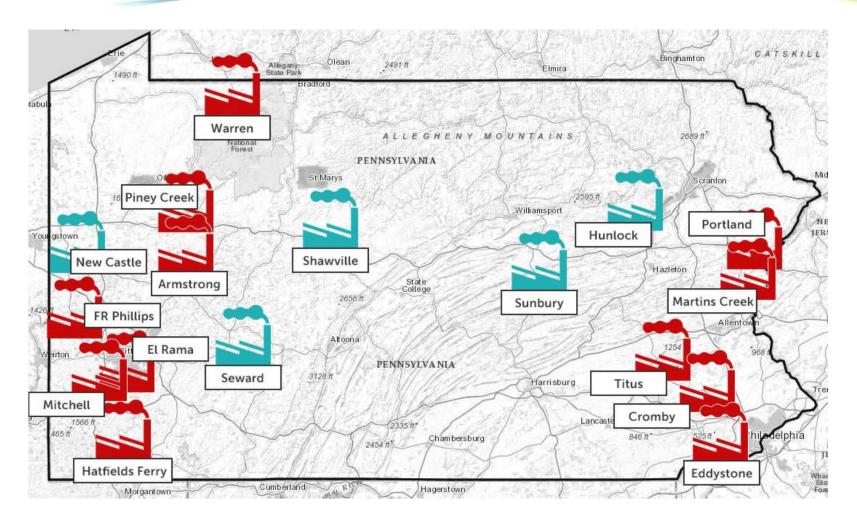
Feedstock for industries and other liquids use

Rebirth of manufacturing

Exports



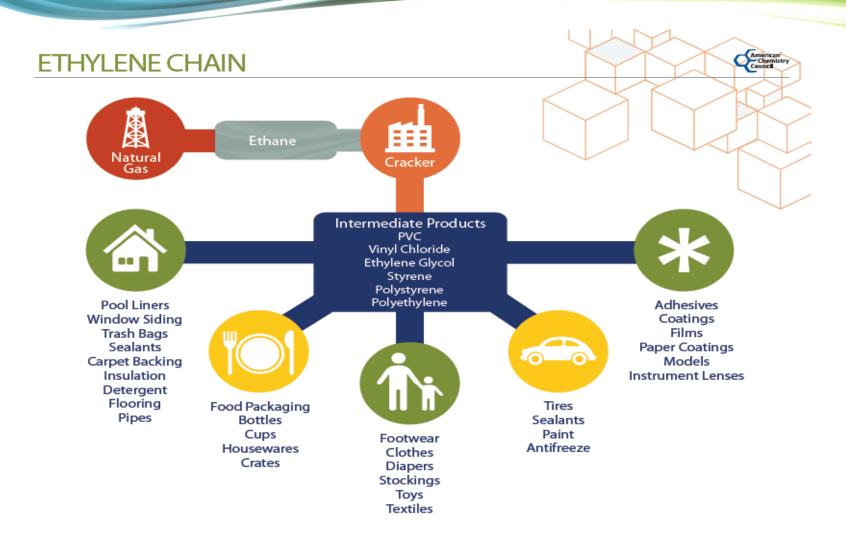
Opportunities in Power Generation







The Ethane Factor





Polyethylene Grades



High Density



Low Density



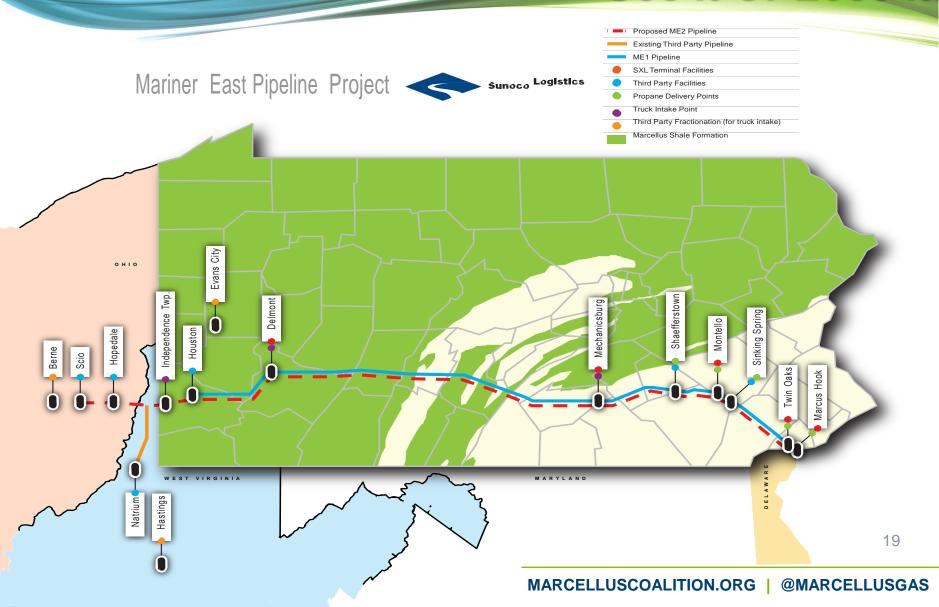
Linear Low Density







Use It Or Lose It





Follow The Gas





Thank you!

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