



April 27, 2012

Daniel Akerson
Chairman and Chief Executive Officer
General Motors
P.O. Box 33170
Detroit, MI 48232-5170

RE: Request for Information - Multi-State Natural Gas Vehicle Procurement

Dear Mr. Akerson:

For many Americans, high gasoline prices create a financial strain in an already difficult economic environment. As governors, we share the concerns of citizens and are committed to finding solutions. A bipartisan partnership between governors and auto manufacturers in the U.S. makes sense and has the potential to create new options for alternative fuel vehicles and transportation fuel diversity.

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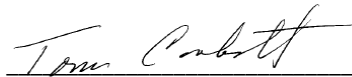
Sincerely,

Mary Fallin
Governor, State of Oklahoma

John Hickenlooper
Governor, State of Colorado



Matthew H. Mead
Governor, State of Wyoming



Tom Corbett
Governor, State of Pennsylvania



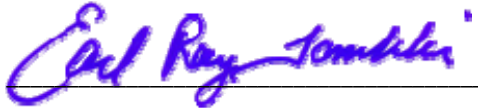
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Governor, State of Utah



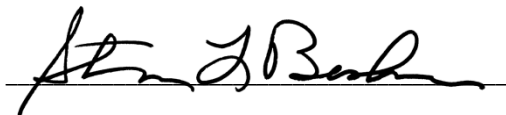
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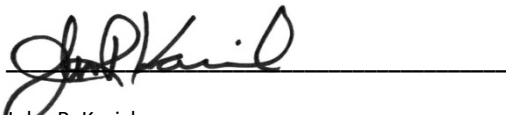
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Governor, State of West Virginia



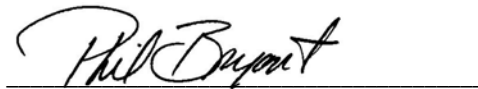
Steven L. Beshear
Governor, State of Kentucky



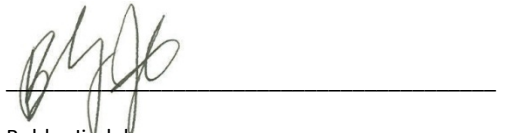
Rick Perry
Governor, State of Texas



John R. Kasich
Governor, State of Ohio



Phil Bryant
Governor, State of Mississippi



Bobby Jindal
Governor, State of Louisiana



April 27, 2012

Jonathan Browning
President and Chief Executive Officer
Volkswagen Group of America
2200 Ferdinand Porsche Drive
Herndon, VA 20171

RE: Request for Information - Multi-State Natural Gas Vehicle Procurement

Dear Mr. Browning:

For many Americans, high gasoline prices create a financial strain in an already difficult economic environment. As governors, we share the concerns of citizens and are committed to finding solutions. A bipartisan partnership between governors and auto manufacturers in the U.S. makes sense and has the potential to create new options for alternative fuel vehicles and transportation fuel diversity.

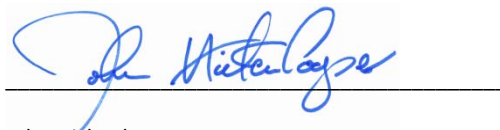
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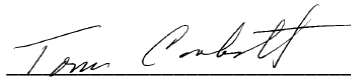
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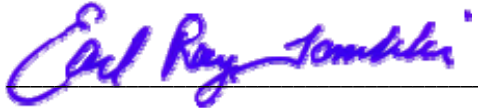
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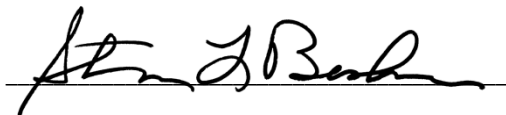
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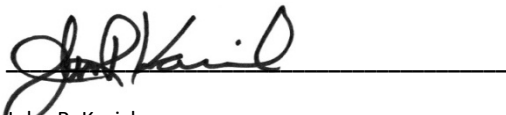
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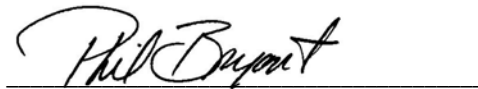
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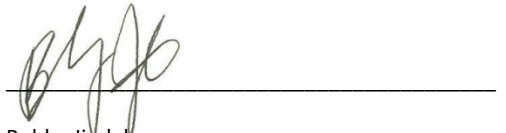
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Governor, State of Mississippi



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Governor, State of Louisiana



April 27, 2012

Byung Mo Ahn
President and Chief Executive Officer
Kia Motors America
1660 L Street NW Suite 201
Washington D.C., 20036

RE: Request for Information - Multi-State Natural Gas Vehicle Procurement

Dear Mr. Byung Mo Ahn:

For many Americans, high gasoline prices create a financial strain in an already difficult economic environment. As governors, we share the concerns of citizens and are committed to finding solutions. A bipartisan partnership between governors and auto manufacturers in the U.S. makes sense and has the potential to create new options for alternative fuel vehicles and transportation fuel diversity.

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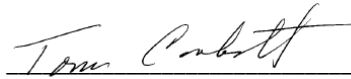
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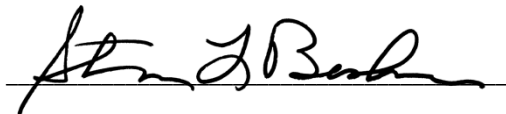
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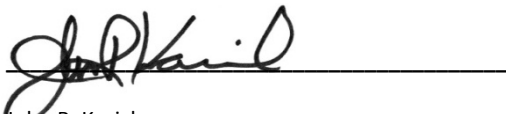
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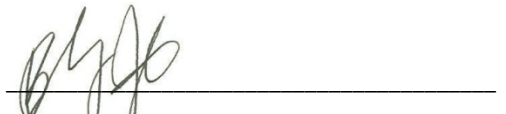
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Governor, State of Mississippi



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April 27, 2012

Stephen Cannon
President and Chief Executive Officer
Mercedes-Benz North America
One Mercedes Drive
Montvale, NJ 07645

RE: Request for Information - Multi-State Natural Gas Vehicle Procurement

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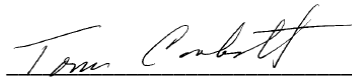
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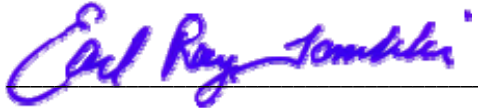
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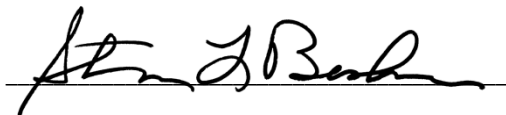
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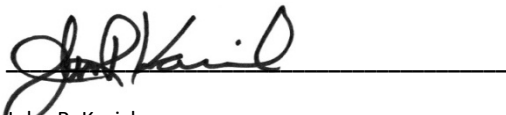
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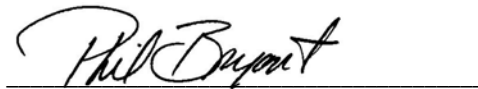
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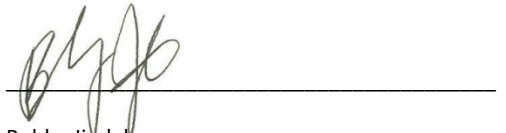
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Governor, State of Mississippi



Bobby Jindal
Governor, State of Louisiana



April 27, 2012

Carlos Ghosn
President and Chief Executive Officer
Nissan Motor Company
P.O. Box 685003
Franklin, TN 37068-5003

RE: Request for Information - Multi-State Natural Gas Vehicle Procurement

Dear Mr. Ghosn:

For many Americans, high gasoline prices create a financial strain in an already difficult economic environment. As governors, we share the concerns of citizens and are committed to finding solutions. A bipartisan partnership between governors and auto manufacturers in the U.S. makes sense and has the potential to create new options for alternative fuel vehicles and transportation fuel diversity.

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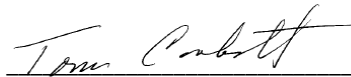
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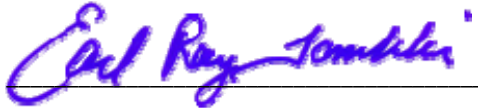
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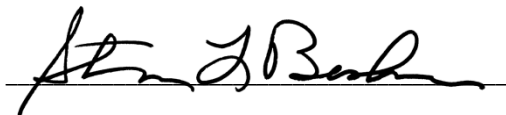
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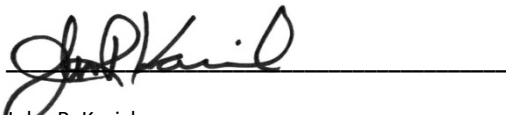
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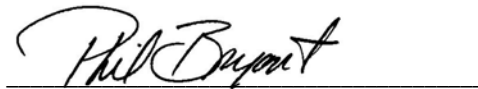
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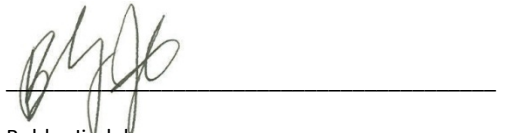
Rick Perry
Governor, State of Texas



John R. Kasich
Governor, State of Ohio



Phil Bryant
Governor, State of Mississippi



Bobby Jindal
Governor, State of Louisiana



April 27, 2012

Yoshimi Inaba
Chairman
Toyota Motor Sales USA
19002 South Western Ave.
Torrance, CA 90502

RE: Request for Information - Multi-State Natural Gas Vehicle Procurement

Dear Mr. Inaba:

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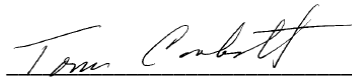
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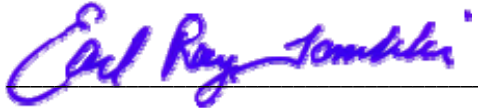
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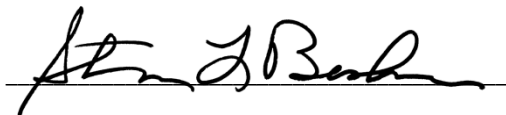
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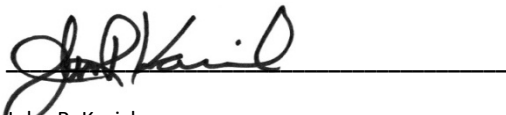
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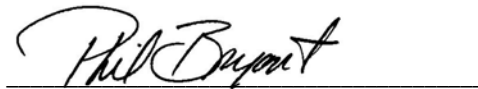
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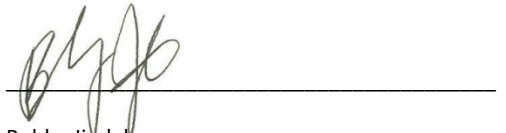
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Governor, State of Mississippi



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Governor, State of Louisiana



April 27, 2012

Tetsuo Iwamura
President and Chief Executive Officer
American Honda Motor Company, Inc.
1919 Torrance Blvd.
Torrance, CA 90501-2746

RE: Request for Information - Multi-State Natural Gas Vehicle Procurement

Dear Mr. Iwamura:

For many Americans, high gasoline prices create a financial strain in an already difficult economic environment. As governors, we share the concerns of citizens and are committed to finding solutions. A bipartisan partnership between governors and auto manufacturers in the U.S. makes sense and has the potential to create new options for alternative fuel vehicles and transportation fuel diversity.

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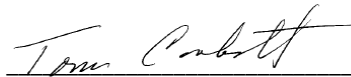
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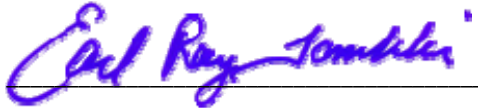
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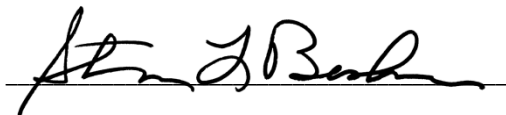
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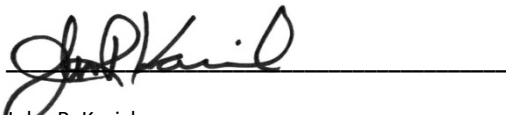
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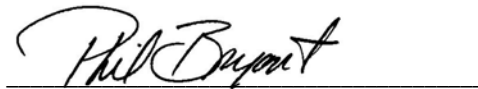
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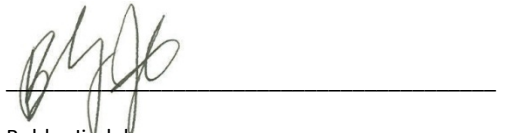
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Governor, State of Louisiana



April 27, 2012

Stefan Jacoby
President and Chief Executive Officer
Volvo Car Corporation
405 31 Goteborg
Sweden

RE: Request for Information - Multi-State Natural Gas Vehicle Procurement

Dear Mr. Jacoby:

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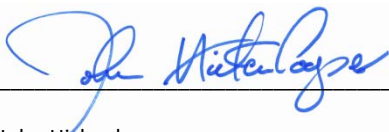
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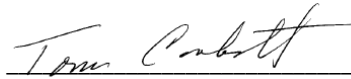
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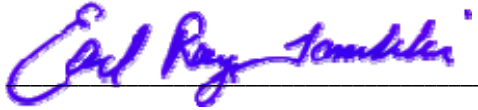
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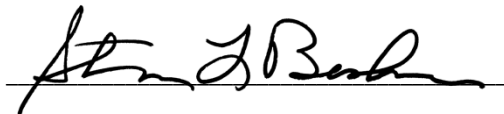
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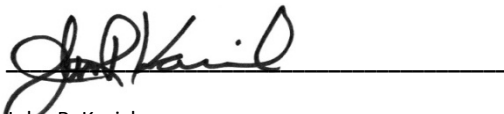
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Governor, State of Kentucky



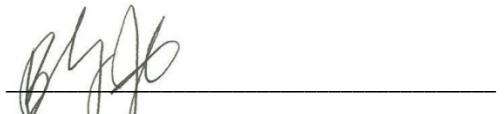
Rick Perry
Governor, State of Texas



John R. Kasich
Governor, State of Ohio



Phil Bryant
Governor, State of Mississippi



Bobby Jindal
Governor, State of Louisiana



April 27, 2012

John Krafcik
Chief Executive Officer
Hyundai Motor America
P.O. Box 20850
Fountain Valley, CA 92728-0850

RE: Request for Information - Multi-State Natural Gas Vehicle Procurement

Dear Mr. Krafcik:

For many Americans, high gasoline prices create a financial strain in an already difficult economic environment. As governors, we share the concerns of citizens and are committed to finding solutions. A bipartisan partnership between governors and auto manufacturers in the U.S. makes sense and has the potential to create new options for alternative fuel vehicles and transportation fuel diversity.

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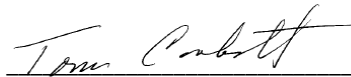
Sincerely,

Mary Fallin
Governor, State of Oklahoma

John Hickenlooper
Governor, State of Colorado



Matthew H. Mead
Governor, State of Wyoming



Tom Corbett
Governor, State of Pennsylvania



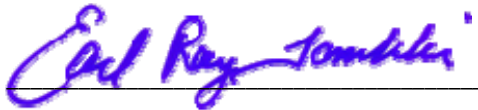
Gary R. Herbert
Governor, State of Utah



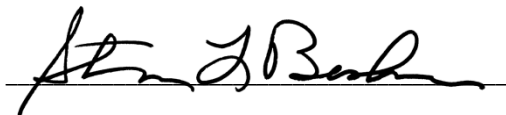
Paul R. LePage
Governor, State of Maine



Susana Martinez
Governor, State of New Mexico



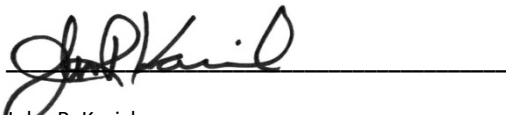
Earl Ray Tomblin
Governor, State of West Virginia



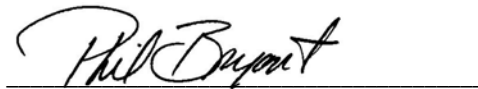
Steven L. Beshear
Governor, State of Kentucky



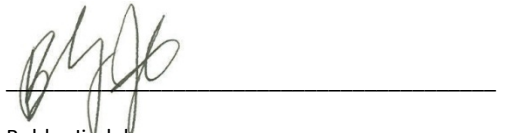
Rick Perry
Governor, State of Texas



John R. Kasich
Governor, State of Ohio



Phil Bryant
Governor, State of Mississippi



Bobby Jindal
Governor, State of Louisiana



April 27, 2012

James Lentz
President and Chief Executive Officer
Toyota Motor Sales USA
19001 South Western Ave.
Torrance, CA 90501

RE: Request for Information - Multi-State Natural Gas Vehicle Procurement

Dear Mr. Lentz:

For many Americans, high gasoline prices create a financial strain in an already difficult economic environment. As governors, we share the concerns of citizens and are committed to finding solutions. A bipartisan partnership between governors and auto manufacturers in the U.S. makes sense and has the potential to create new options for alternative fuel vehicles and transportation fuel diversity.

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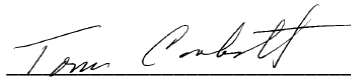
Sincerely,

Mary Fallin
Governor, State of Oklahoma

John Hickenlooper
Governor, State of Colorado




Matthew H. Mead
Governor, State of Wyoming



Tom Corbett
Governor, State of Pennsylvania



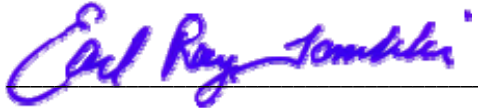
Gary R. Herbert
Governor, State of Utah



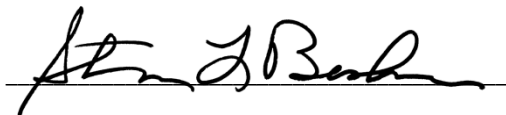
Paul R. LePage
Governor, State of Maine



Susana Martinez
Governor, State of New Mexico



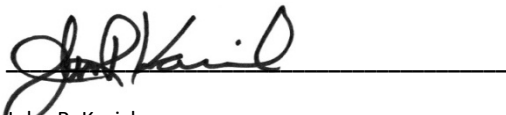
Earl Ray Tomblin
Governor, State of West Virginia



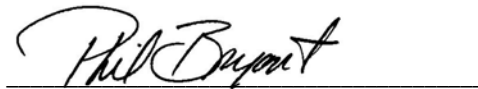
Steven L. Beshear
Governor, State of Kentucky



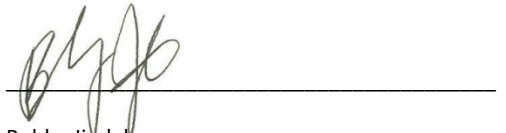
Rick Perry
Governor, State of Texas



John R. Kasich
Governor, State of Ohio



Phil Bryant
Governor, State of Mississippi



Bobby Jindal
Governor, State of Louisiana



April 27, 2012

Sergio Marchionne
Chief Executive Officer
Chrysler Group
800 Chrysler Drive
Auburn Hills, MI 48321-8004

RE: Request for Information - Multi-State Natural Gas Vehicle Procurement

Dear Mr. Marchionne:

For many Americans, high gasoline prices create a financial strain in an already difficult economic environment. As governors, we share the concerns of citizens and are committed to finding solutions. A bipartisan partnership between governors and auto manufacturers in the U.S. makes sense and has the potential to create new options for alternative fuel vehicles and transportation fuel diversity.

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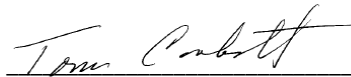
Sincerely,

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Governor, State of Oklahoma

John Hickenlooper
Governor, State of Colorado



Matthew H. Mead
Governor, State of Wyoming



Tom Corbett
Governor, State of Pennsylvania



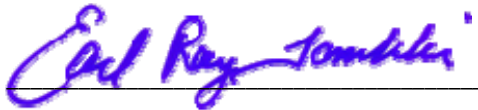
Gary R. Herbert
Governor, State of Utah



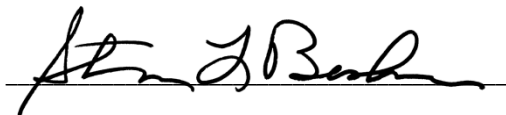
Paul R. LePage
Governor, State of Maine



Susana Martinez
Governor, State of New Mexico



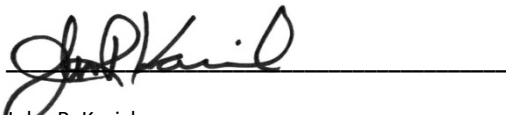
Earl Ray Tomblin
Governor, State of West Virginia



Steven L. Beshear
Governor, State of Kentucky



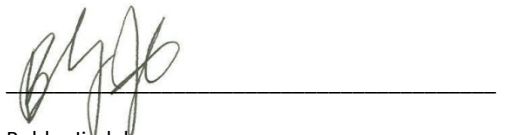
Rick Perry
Governor, State of Texas



John R. Kasich
Governor, State of Ohio



Phil Bryant
Governor, State of Mississippi



Bobby Jindal
Governor, State of Louisiana



April 27, 2012

Alan Mulally
President and Chief Executive Officer
Ford Motor Company
P.O. Box 6248
Dearborn, MI 48126

RE: Request for Information - Multi-State Natural Gas Vehicle Procurement

Dear Mr. Mulally:

For many Americans, high gasoline prices create a financial strain in an already difficult economic environment. As governors, we share the concerns of citizens and are committed to finding solutions. A bipartisan partnership between governors and auto manufacturers in the U.S. makes sense and has the potential to create new options for alternative fuel vehicles and transportation fuel diversity.

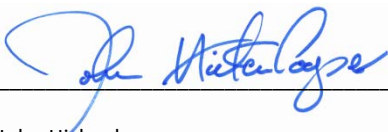
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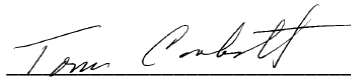
Mary Fallin
Governor, State of Oklahoma



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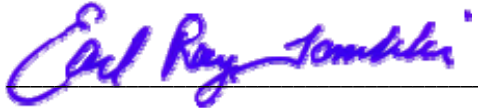
Gary R. Herbert
Governor, State of Utah



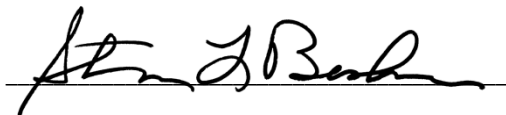
Paul R. LePage
Governor, State of Maine



Susana Martinez
Governor, State of New Mexico



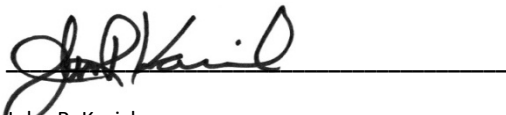
Earl Ray Tomblin
Governor, State of West Virginia



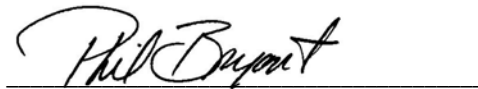
Steven L. Beshear
Governor, State of Kentucky



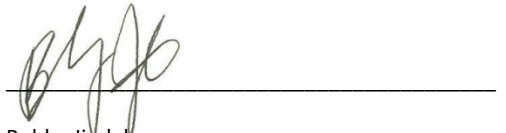
Rick Perry
Governor, State of Texas



John R. Kasich
Governor, State of Ohio



Phil Bryant
Governor, State of Mississippi



Bobby Jindal
Governor, State of Louisiana



April 27, 2012

James O'Sullivan
President and Chief Executive Officer
Mazda North America Operations
7755 Irvine Center Drive
Irvine, CA 92618

RE: Request for Information - Multi-State Natural Gas Vehicle Procurement

Dear Mr. O'Sullivan:

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Sincerely,

Handwritten signature of Mary Fallin in black ink, written over a horizontal line.

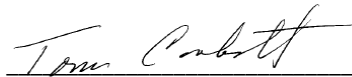
Mary Fallin
Governor, State of Oklahoma

Handwritten signature of John Hickenlooper in blue ink, written over a horizontal line.

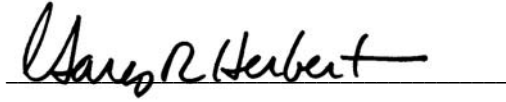
John Hickenlooper
Governor, State of Colorado



Matthew H. Mead
Governor, State of Wyoming



Tom Corbett
Governor, State of Pennsylvania



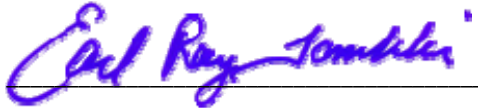
Gary R. Herbert
Governor, State of Utah



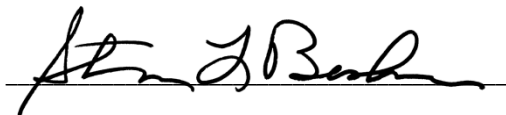
Paul R. LePage
Governor, State of Maine



Susana Martinez
Governor, State of New Mexico



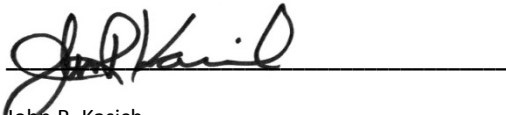
Earl Ray Tomblin
Governor, State of West Virginia



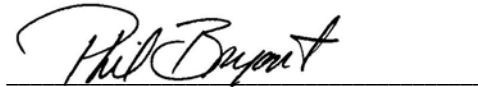
Steven L. Beshear
Governor, State of Kentucky



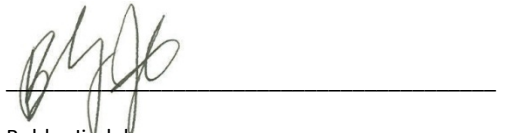
Rick Perry
Governor, State of Texas



John R. Kasich
Governor, State of Ohio



Phil Bryant
Governor, State of Mississippi



Bobby Jindal
Governor, State of Louisiana



April 27, 2012

Norbert Reithofer
Chairman of the Board of Management of BMW AG
BMW AG
300 Chestnut Ridge Road
Woodcliff Lake, NJ 07675

RE: Request for Information - Multi-State Natural Gas Vehicle Procurement

Dear Dr. Reithofer:

For many Americans, high gasoline prices create a financial strain in an already difficult economic environment. As governors, we share the concerns of citizens and are committed to finding solutions. A bipartisan partnership between governors and auto manufacturers in the U.S. makes sense and has the potential to create new options for alternative fuel vehicles and transportation fuel diversity.

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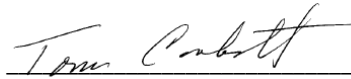
Sincerely,

Mary Fallin
Governor, State of Oklahoma


John Hickenlooper
Governor, State of Colorado



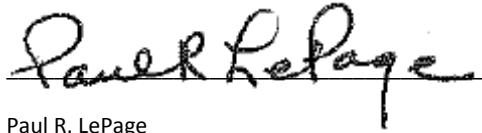
Matthew H. Mead
Governor, State of Wyoming



Tom Corbett
Governor, State of Pennsylvania



Gary R. Herbert
Governor, State of Utah



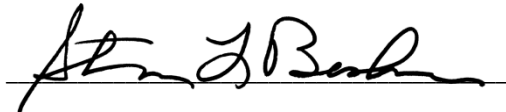
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Susana Martinez
Governor, State of New Mexico



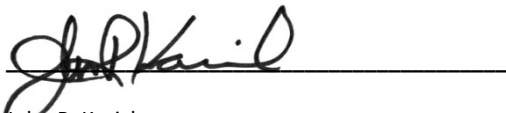
Earl Ray Tomblin
Governor, State of West Virginia



Steven L. Beshear
Governor, State of Kentucky



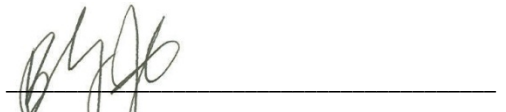
Rick Perry
Governor, State of Texas



John R. Kasich
Governor, State of Ohio



Phil Bryant
Governor, State of Mississippi



Bobby Jindal
Governor, State of Louisiana



April 27, 2012

Dennis Slagle
President and Chief Executive Officer
Mack Trucks, Inc.
P.O. Box 26259
Greensboro, NC 27402

RE: Request for Information - Multi-State Natural Gas Vehicle Procurement

Dear Mr. Slagle:

For many Americans, high gasoline prices create a financial strain in an already difficult economic environment. As governors, we share the concerns of citizens and are committed to finding solutions. A bipartisan partnership between governors and auto manufacturers in the U.S. makes sense and has the potential to create new options for alternative fuel vehicles and transportation fuel diversity.

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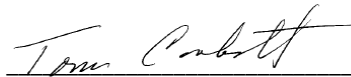
Sincerely,

Mary Fallin
Governor, State of Oklahoma

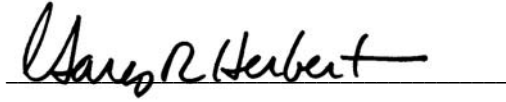
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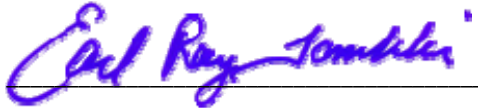
Gary R. Herbert
Governor, State of Utah



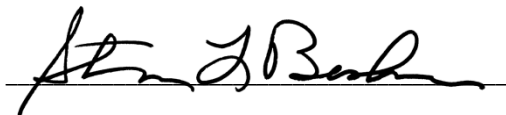
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Susana Martinez
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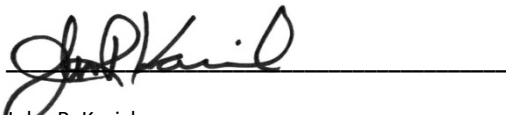
Earl Ray Tomblin
Governor, State of West Virginia



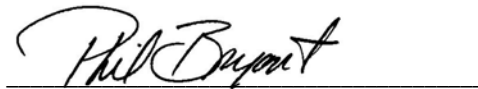
Steven L. Beshear
Governor, State of Kentucky



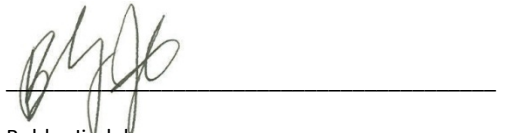
Rick Perry
Governor, State of Texas



John R. Kasich
Governor, State of Ohio



Phil Bryant
Governor, State of Mississippi



Bobby Jindal
Governor, State of Louisiana



April 27, 2012

Ralf Speth
Chief Executive Officer
Jaguar-Land Rover
555 MacArthur Blvd
Mahwah, NJ 07430

RE: Request for Information - Multi-State Natural Gas Vehicle Procurement

Dear Dr. Speth:

For many Americans, high gasoline prices create a financial strain in an already difficult economic environment. As governors, we share the concerns of citizens and are committed to finding solutions. A bipartisan partnership between governors and auto manufacturers in the U.S. makes sense and has the potential to create new options for alternative fuel vehicles and transportation fuel diversity.

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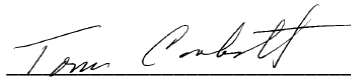
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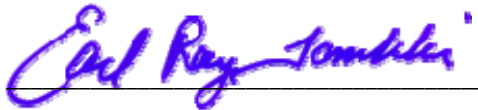
Gary R. Herbert
Governor, State of Utah



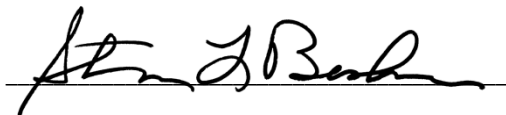
Paul R. LePage
Governor, State of Maine



Susana Martinez
Governor, State of New Mexico



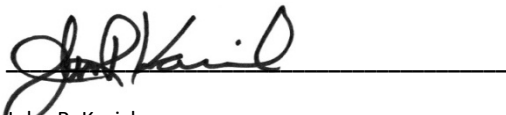
Earl Ray Tomblin
Governor, State of West Virginia



Steven L. Beshear
Governor, State of Kentucky



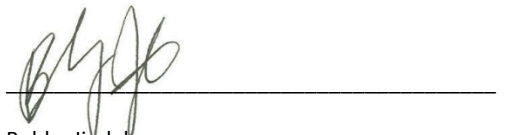
Rick Perry
Governor, State of Texas



John R. Kasich
Governor, State of Ohio



Phil Bryant
Governor, State of Mississippi



Bobby Jindal
Governor, State of Louisiana



April 27, 2012

Takeshi Tachimori
President and Chief Executive Officer
Subaru of America
P.O. Box 6000
Cherry Hill, NJ 08034-6000

RE: Request for Information - Multi-State Natural Gas Vehicle Procurement

Dear Mr. Tachimori:

For many Americans, high gasoline prices create a financial strain in an already difficult economic environment. As governors, we share the concerns of citizens and are committed to finding solutions. A bipartisan partnership between governors and auto manufacturers in the U.S. makes sense and has the potential to create new options for alternative fuel vehicles and transportation fuel diversity.

Abundant, affordable, clean-burning natural gas presents a tremendous opportunity for America to realize an energy future using domestic resources to fuel our nation's transportation needs. To that end, we are committed to explore the aggregation of our annual state fleet vehicle procurements to provide an incentive to manufacture affordable, functional natural gas vehicles. In coordination with this letter, we are releasing to all auto manufacturers in the U.S. a request for information (RFI) intended to assist our states in gathering the necessary information for developing a multi-state solicitation.

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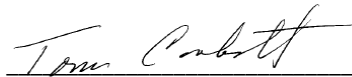
Mary Fallin
Governor, State of Oklahoma



John Hickenlooper
Governor, State of Colorado



Matthew H. Mead
Governor, State of Wyoming



Tom Corbett
Governor, State of Pennsylvania



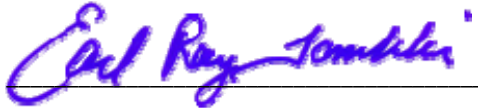
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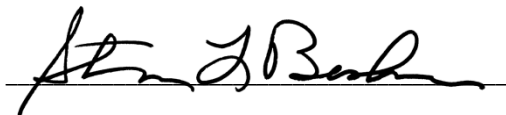
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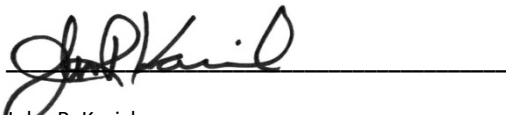
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Governor, State of West Virginia



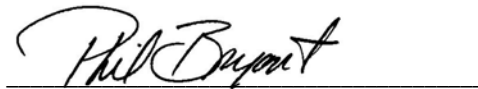
Steven L. Beshear
Governor, State of Kentucky



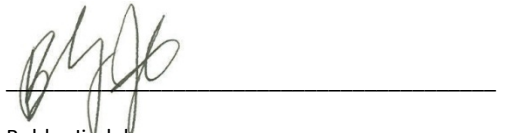
Rick Perry
Governor, State of Texas



John R. Kasich
Governor, State of Ohio



Phil Bryant
Governor, State of Mississippi



Bobby Jindal
Governor, State of Louisiana



April 27, 2012

Detlev von Platen
President and Chief Executive Officer
Porsche Cars North America
980 Hammond Dr NE Ste 1000
Atlanta, GA 30328

RE: Request for Information - Multi-State Natural Gas Vehicle Procurement

Dear Mr. von Platen:

For many Americans, high gasoline prices create a financial strain in an already difficult economic environment. As governors, we share the concerns of citizens and are committed to finding solutions. A bipartisan partnership between governors and auto manufacturers in the U.S. makes sense and has the potential to create new options for alternative fuel vehicles and transportation fuel diversity.


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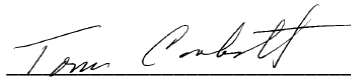
Mary Fallin
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John Hickenlooper
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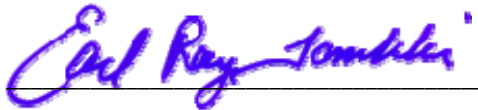
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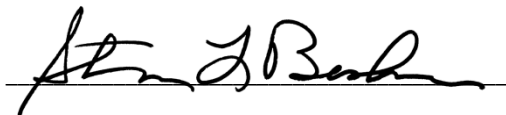
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Susana Martinez
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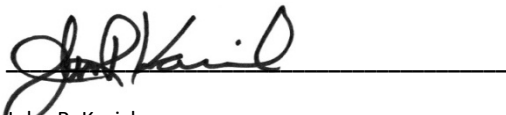
Earl Ray Tomblin
Governor, State of West Virginia



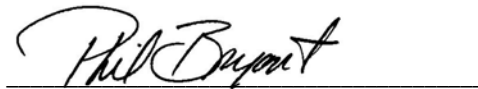
Steven L. Beshear
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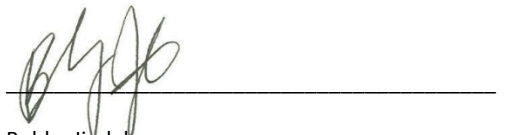
Rick Perry
Governor, State of Texas



John R. Kasich
Governor, State of Ohio



Phil Bryant
Governor, State of Mississippi



Bobby Jindal
Governor, State of Louisiana



April 27, 2012

Yoichi Yokozawa
President and Chief Executive Officer
Mitsubishi Motors North America, Inc.
P.O. Box 6400
Cypress, CA 90630

RE: Request for Information - Multi-State Natural Gas Vehicle Procurement

Dear Mr. Yokozawa:

For many Americans, high gasoline prices create a financial strain in an already difficult economic environment. As governors, we share the concerns of citizens and are committed to finding solutions. A bipartisan partnership between governors and auto manufacturers in the U.S. makes sense and has the potential to create new options for alternative fuel vehicles and transportation fuel diversity.

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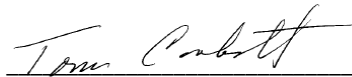
Sincerely,

Mary Fallin
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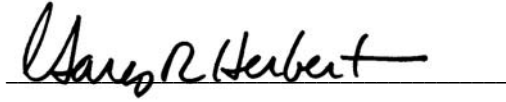
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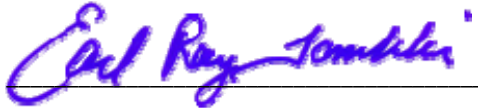
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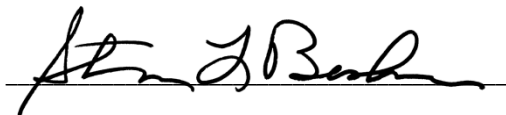
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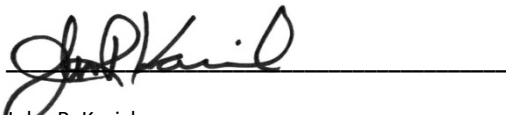
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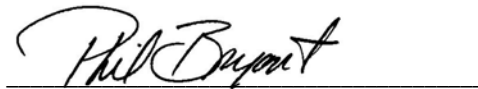
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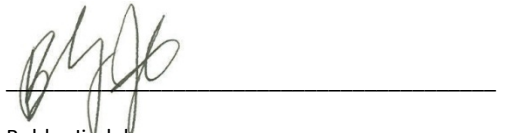
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Governor, State of Mississippi



Bobby Jindal
Governor, State of Louisiana



April 27, 2012

Dieter Zetsche
Chairman of the Board of Management and Chief Executive Officer
Daimler
Officer Daimler AG HPC F604
70546, Stuttgart Germany

RE: Request for Information - Multi-State Natural Gas Vehicle Procurement

Dear Dr. Zetsche:

For many Americans, high gasoline prices create a financial strain in an already difficult economic environment. As governors, we share the concerns of citizens and are committed to finding solutions. A bipartisan partnership between governors and auto manufacturers in the U.S. makes sense and has the potential to create new options for alternative fuel vehicles and transportation fuel diversity.

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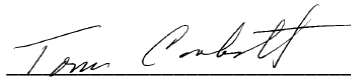
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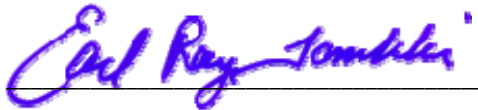
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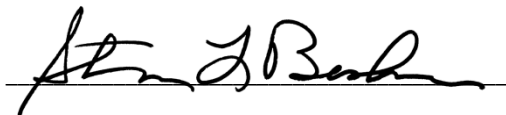
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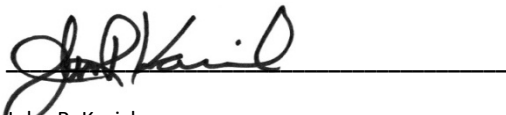
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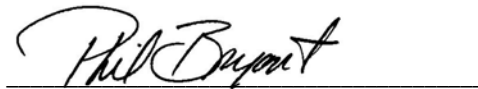
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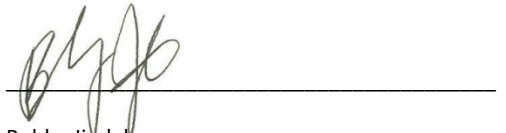
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